



# Illinois Broker 90-Hour Pre-License Course

## Course Description:

The Illinois Real Estate Broker Pre-License Course was designed to meet the 90-hour curriculum requirement for real estate brokers as set forth by the State of Illinois. The course, which is geared toward adult learning, encompasses 75 hours of pre-license topics and 15 hours of broker applied real estate principles.

The course covers topic areas such as Illinois license law, agency, state and federal law, relationships with employing brokers, working with buyers and sellers, real property, fair housing, ownership, contracts, real estate valuation, environmental issues, construction, real estate closing, advertising, property management, and commercial real estate.

## Course Requirements:

In addition to completing the 75-hour Broker Pre-License Topics and 15-hour Broker Applied Real Estate Principles, students are required to meet the following conditions:

- Be 21 years of age (18 if you have satisfied certain post-secondary school requirements)
- Be sponsored by a licensed managing broker
- Pass the state licensing exam
- Be a high school graduate or equivalent (G.E.D.)



## School Policy:

Attendance is required at all sessions. Students may not miss more than 10 percent of the class.

## Course Completion:

Course completion requires a 75 percent or higher grade on the final exam. The score shall be a compilation of both portions of the pre-license exam. Successfully completing the 75-hour and 15-hour courses fulfills the Illinois 90-hour broker pre-licensing education requirement.

## Cancellation/Refund Policy:

Our refund policy requires a written cancellation of enrollment submitted to the Greater Gateway Association of REALTORS® within three days of the first class in order to receive a full refund. No refund will be issued after the first class begins.

The Greater Gateway Association of REALTORS® reserves the right to cancel any course if a minimum of 12 attendees are not registered by an agreed-upon deadline; you will be notified if the class has been canceled. GGAR reserves the right to cancel class due to inclement weather or other unexpected events. We will make every attempt to notify you via telephone and/or e-mail prior to 7 a.m. the day of the class; you may also contact Al Suguitan directly at 618-567-4269 or your instructor to confirm the status of the class. Classes that remain in session are non-refundable.



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## 75-Hour Illinois Real Estate Broker Pre-License Topics (513.001167)

This course mixes presentation of facts, concepts, and key terms with real-life scenarios to illustrate the topics being taught, as well as opportunities for assessment to help you apply your new knowledge.

## 15-Hour Illinois Broker Applied Real Estate Principles (513.001168)

Students will participate in five 3-hour interactive lessons with an instructor to apply the knowledge learned in the Illinois Real Estate Broker Pre-License Topics course.

### Course Dates:

Saturday, March 3, 2012  
Saturday, March 10, 2012  
Saturday, March 17, 2012  
Saturday, March 24, 2012  
Saturday, March 31, 2012  
Saturday, April 14, 2012  
Saturday, April 21, 2012  
Saturday, April 28, 2012  
Saturday, May 5, 2012  
Saturday, May 12, 2012  
Saturday, May 19, 2012  
Saturday, June 2, 2012

### Time:

8 a.m. – 4:30 p.m. (one hour lunch break)

### Location:

Greater Gateway Association of REALTORS®  
(10 Ginger Creek Parkway, Glen Carbon, 62034)

### Cost:

90-hour Broker Pre-License Course: **\$575**

\* Make payment in full and obtain textbooks prior to first class

### Instructor:

Kevin Botterbush, Botterbush & Associates

**Please complete this registration form for the 90-Hour Illinois Broker Pre-License Course and fax (618-692-8307) or mail to GGAR.**

I have a disability that requires special accommodations to fully participate in this course.

Name: \_\_\_\_\_

Address: \_\_\_\_\_ City, State, ZIP: \_\_\_\_\_

Contact Number: \_\_\_\_\_ E-mail Address: \_\_\_\_\_

Form of Payment:  Check made payable to IAR - GGAR Branch | Check Number: \_\_\_\_\_

Discover™, Mastercard™, or Visa™ Number: \_\_\_\_\_ Exp. Date: \_\_\_\_/\_\_\_\_

Security Code: \_\_\_\_\_ ZIP Code: \_\_\_\_\_ Signature: \_\_\_\_\_

*Note: All credit card information is deemed confidential.*

Office use only: Date payment made and book obtained \_\_\_\_\_