



# Transition and CE Requirements

A Sole Proprietor who is not a Managing Broker must transition to Managing Broker by 4/30/2012

Licensed as a Salesperson on or before 4/30/2011	Broker licensed on or before 4/30/2011 who will remain a Broker licensee (non-managing)	Broker licensed on or before 4/30/2011 who will transition to Managing Broker
<p><b>NO RENEWAL UNTIL 4/30/2012</b></p> <p>30-hour transition course and successful passage of the exam</p> <p><b>No additional CE required</b></p> <p><b>OR</b></p> <p>Pass the proficiency exam** and 18 hours of continuing education: 9 core* and 9 elective credits</p>	<p>12 hours of regular continuing education: 6 core and 6 elective credits</p> <p><b>No Broker Management course required</b></p>	<p>45-hour transition course and successful passage of the exam and 18 hours of continuing education: 9 core* and 9 elective credits</p> <p><b>No Broker Management course required</b></p> <p><b>OR</b></p> <p>Pass the proficiency exam** and 18 hours of continuing education: 9 core* and 9 elective credits <b>AND 12-hour Broker Management course</b></p>

- The transition period runs from May 1, 2011 through April 30, 2012.
- CE renewal for all brokers is April 30, 2012.
- CE renewal for all managing brokers is April 30, 2013.
- \*The minimum 9 hours of core credit should include one Core A and two Core Bs.
- \*\*The deadline for completing a proficiency exam is March 15, 2012.
- All transition applications must be postmarked no later than April 30, 2012.