



## Continuing Education Courses

Sponsored by the Illinois Association of REALTORS®  
IAR Approval 2009-207



### **CORE A—COR 1625: License Law Battle**

January 27, 2010 8:30 a.m. until 11:30 a.m.

564001709—Three-hour core/mandatory

*Would you rather watch a game show on TV or attend a CE Class? Most of us know that answer! In this class, the students become the “contestants & battle it out over real estate license law questions. Stay alert, you may get asked to “come on down” as well!*

### **FI 1105—Distressed Property Sales**

January 27, 2010 1 p.m. until 4 p.m.

564001869—Three-hour elective

*This class is a look at areas that are problematic in distressed property sales from the agent and broker perspective.*

### **CORE B—COR 1647: Mortgage Fraud, RESPA, Predatory Lending & Other Laws Affecting Real Estate Agents – Nasty Stuff**

January 28, 2010 8:30 a.m. until 11:30 a.m.

5640001469—Three-hour core/mandatory

*This class covers several timely topics and laws that have been the source of problems & lawsuits for buyers, sellers & real estate agents. “Must have” information for all licensees!*

### **TEC 1713—Surfing for Success**

January 28, 2010 1 p.m. until 4 p.m.

564001865— Three-hour elective

*This course will help you learn how to find information you need at IDFP & where to send clients & customers to research a neighborhood. Avoid becoming a victim of a con or “phishing” scheme, why agents need a Facebook page.*

#### **Important Information:**

1. In order to obtain CE credit for a course, you must attend the entire session. No credit will be given to those who arrive late, depart early, or take breaks other than the pre-approved instructor’s break.
2. Continuing Education sessions are approved for three full credit hours.
3. Advance registration required; no walk-ins allowed.
4. Registration begins one-half hour prior to the start of class; late arrivals will not be admitted.
5. Photo ID will be required upon check-out.
6. A test will be given immediately following the course. There will be 25 questions for each three hours of credit.
7. No pagers, phones, or recorders.
8. Individual licensees are responsible for keeping track of their CE credits and reporting them to the Illinois Department of Financial and Professional Regulation.
9. Unless otherwise exempt, you are required to complete a minimum of six credit hours in core topics and a maximum of six credit hours in elective topics.
10. Postcard certificates of completion will be mailed two weeks following the course.
11. Real estate license number is required on every test.
12. No written confirmation of class will be mailed—you will be notified if the class is full.

#### **Cancellation Policy:**

You may cancel your registration by providing advance notice to the Association office **five days prior** to the scheduled course.



Please check all courses that you would like to register for:

**Wednesday**

- CORE A—COR 1625: License Law Battle (January 27, 8:30-11:30 a.m.)
- FI 1105—Distressed Property Sales (January 27, 1-4 p.m.)

**Thursday**

- CORE B—COR 1647: Mortgage Fraud, RESPA, Predatory Lending & Other Laws Affecting Real Estate Agents – Nasty Stuff (January 28, 8:30-11:30 a.m.)
- TEC 1713—Surfing for Success (January 28, 1-4 p.m.)

Location: Gateway Center (One Gateway Drive, Collinsville)

Instructor: Kerry Kidwell, ABR, CRB, CRS, DREI, GRI, ePRO

Cost: Members: \$40 per class; \$140 when registering for all four classes  
Nonmembers: \$50 per class; \$180 when registering for all four classes

Please complete the information below and return this form to the Association office at 10 Ginger Creek Parkway, Glen Carbon, IL 62034, via fax at 618-692-8307 or email to [general@gatewayrealtors.com](mailto:general@gatewayrealtors.com).

Name: \_\_\_\_\_

Office: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP Code: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

**Form of Payment:**

\_\_\_\_\_ Check made payable to **Greater Gateway Association Branch**

\_\_\_\_\_ Charge to my credit card (provide Discover™, Mastercard™, or Visa™)

Number: \_\_\_\_\_

3-digit security code: \_\_\_\_\_ Expiration Date: \_\_\_\_/\_\_\_\_

Signature of card holder: \_\_\_\_\_

- Please check here if you have a disability and may require special accommodations in order to fully participate in this course(s).